



Joint Cooperation Memos

- Required by August 1, 2018 for 2019 and on June 15 annually for 2020 to 2025
- Required Joint Cooperation Memos
 - MCE and PG&E
 - BayREN and PG&E
 - 3C REN and SoCalGas (on behalf of PG&E, SCE and SoCalGas)
 - SoCalREN jointly with SCE and SoCalGas





Goals

- Meet Commission Decision requirements regarding PA service in same service area
 - joint cooperation memos detail how the different PAs plan to cooperate or make changes to programs that may overlap in the upcoming program year
- Process of developing joint cooperation memo facilitates necessary early communication and coordination on programs to
 - Protect wasteful or inefficient spending of ratepayer dollars towards duplicate efforts
 - Avoid confusion to the customer





Expectations

- PAs agree in submitting the joint cooperation memos
- Sufficient detail for supporting staff review of the ABAL submissions is included
- Otherwise staff will have to hold the PAs' ABALs in suspension until all deficiencies are cured





Decision language - RENs

The joint cooperation memos between IOUs and RENs must include the following details

- RENs must include a summary of the programs they intend to run; if **the IOU(s) who shares territory with a REN offers a similar program**, the IOU(s) must also provide the same summary of their program. The summary for each PA's program must include eligible measures, budgets, and target audiences. The RENs and IOUs must describe how they will offer their corresponding portfolios and avoid duplication.
- RENs must also include a discussion section for each program, summarizing how the program meets at least one of the criteria outlined in D.12-11-015, i.e., aimed at hard-to-reach customers (which can overlap with an IOU offering); programs that IOUs do not offer; and pilots not offered by IOUs but with the possibility of scaling.





Decision language - CCAs

- The joint cooperation memo between PG&E and MCE must include:
- A summary of the programs MCE intends to run and **if PG&E offers a similar program**, PG&E must also provide the same summary of their program. The summary for each program must include eligible measures, budgets, and target audiences. Each PA must detail their role, including items such as:
 - As the single point of contact, will MCE be the only customer-facing **PA in their territory for all programs, or will they be the single point of contact** just for their program;
 - how each PA will work with the other so that customers are informed of all the options available to them and not steered simply to their own programs, but are also aware of alternative programs; and
- how each PA will ensure customers are also aware of the other's programs, where that PA does not have a similar offering.





Discussion Topics

- See comments in companion draft Joint Cooperation Memo template for a REN (CCA draft still to be developed)
- What are the ambiguities, areas where PAs are missing direction/clarity
- Check-in points, updates on progress to CPUC along the way

