				For PA Use	
Comment #	РА	Page #	Comment	Integrated (Y/N)	Rationale for Y/N
ORA-1	SCE	5	Section on Common Characteristics provides useful information but should include technological change – i.e. metered savings, cheaper sensors – and the regulatory change that has sought to take advantage of it.		
ORA-2	SCE	13	Explain the cause of declining Totally Resource Cost Test (TRCs)shown in Figure 10 and discuss how SCE is addressing the decline.		
ORA-3	SCE	19	<ul> <li>Table 3, "Key Commercial Sector Characteristics and Strategies" provides a useful summary, but requires a complete discussion in the document.</li> <li>An analysis of market barriers is necessary along with strategies/opportunities to address them.</li> </ul>		
ORA-4	SCE	21	<ul> <li>Performance metrics should have concrete targets in order to judge success/failure of intervention strategies.</li> <li>The current draft specifies some metrics, but the targets for these metrics are unspecifiedlt is difficult to judge the usefulness of targets and whether they are reasonable measures of success/failure in the absence of (1) numbers that specify the baseline and (2) information showing that SCE's goals are ambitious and achievable.</li> <li>Failure to specify the actual baseline and targets means that a crucial element of SCE's commercial sector business plan will not be adequately vetted with stakeholders prior to filing.</li> </ul>		
ORA-5	SCE	20	<ul> <li>Budgets should be specified for the full ten-year business plan period and should align with market characterization and intervention strategies over the short-, medium- and long-term.</li> <li>The absence of budgets makes it difficult to assess whether SCE's request for resources aligns with its analysis of the needs in the public sector and its proposed intervention strategy.</li> <li>Failure to specify the budget means that a crucial element of SCE's public sector business plan will not be adequately vetted with stakeholders prior to filing.</li> </ul>		