5-16-16

To: Ted Pope
From: EE Coalition via Bernie Kotlier

Subject: Coalition for Energy Efficiency **Proposal for IOU Bidding**

Key Elements:
The number of PA incentive programs now in existence will be reduced to a set of statewide programs, based on market segments now being addressed by the Coordinating Committee subcommittees, with some further segmentation as necessary.

Statewide programs must be consistent throughout the state and have only one third party implementer. One IOU will manage the contract for each statewide program, with co-funding from other IOUs.

Process:

- The IOUs will issue bids, select and sign contracts with bid winners
- Scopes of work will be based on the IOU business plans approved by the CPUC
- Scopes of work, bidding criteria, processes and outcomes will be reviewed by an independent evaluator and a group of non-market participants (e.g., Energy Division, ORA, TURN, NRDC, the Sierra Club, CEC staff).
- After selecting winners, setting final budgets, and negotiating contracts, IOUs will file an advice letter with the CPUC
- The Independent Evaluator will file an assessment of the bidding process and results with the Commission as part of the approval process
- All non-IOU parties retain their current rights to protest advice filings
- Contracts become effective upon Commission approval

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