



February 22nd 2016

California Public Utilities Commission
505 Van Ness Avenue
San Francisco, CA 94102

RE: Request to Join the Energy Efficiency Coordinating Committee

To Whom It May Concern

Please consider this letter as a formal request for Lincus, Inc. to join the R.13.11.005 Energy Efficiency Coordinating Committee (EECC).

Since 1984, Lincus staff members have serviced utility giants, major corporations, city planners, and medical institutions with proven results. Lincus' skilled engineers and analysts have a mix of expertise uncommon in the energy industry. They are highly-proficient in both building simulation and the design of energy-efficiency programs, and also possess extensive hands-on experience in energy engineering-based mechanical construction projects. Lincus is accustomed to providing timely technical, engineering, and program support to meet, and often exceed, the needs of our clients, whether they are a large Investor Owned Utility ("IOU"), a municipal power provider, or an individual building owner.

As Director of Program Services for Lincus, I will serve as the primary representative to the Energy Efficiency Coordinating Committee. Lincus President Jorj Nofal will serve as proxy as necessary. I have over 10 years of international experience working towards customer centric solutions for corporate, research, engineering and utility clients. I have managed third party energy efficiency and demand response programs on behalf of Southern California Edison for 3 years and oversaw Lincus' PG&E programs for an additional 3 years. In these roles, I have managed a portfolio of over 500 commercial, industrial, institutional and partnership projects through all phases of the implementation process. I currently oversee Lincus' programs in PG&E, SCE and SDG&E service territories with combined energy savings goals of 30,000,000 kWh and 7,900 kW. Jorj Nofal has over 29 years of experience in energy-industry engineering, project development, management, and marketing. He is highly proficient in energy-engineering analysis, strategic planning, building systems modeling, financial analysis, energy performance contracting, and DSM program development and management.

Sincerely,

A handwritten signature in black ink, appearing to read 'Cody Coeckelenbergh', written in a cursive style.

Cody Coeckelenbergh
Director of Program Services

LINCUS, INC.

Serving clients from...

Tempe, AZ and Monrovia, San Diego and Emeryville, CA

1-877-525-8898

lincusenergy.com